



# BED SELECTION GUIDE

***DIRECT***  
**SUPPLY®**

# The Direct Supply Difference



## Direct Supply® makes equipment selection easy

With the variety of choices today, it can be difficult to identify the right equipment for your community. That's why Direct Supply helps you sort through all the features and models available to find equipment that will get the job done for the right value.

Direct Supply has a vast selection of beds so you can find the right match for your requirements. And with 30 years of devotion to the Senior Living profession, we have the knowledge to help you make the best decision.

This Bed Selection Guide outlines the key considerations that can help you identify the right bed for your staff and residents. And once you've identified the exact bed you need, we make it easy for you to place your order with delivery and installation services, budget-friendly financing options, and a 100% satisfaction guarantee. Period.

# Keep Your Community Safe



## Compliance with FDA entrapment guidelines can help decrease the risk of bed entrapment in your community

All beds sold by Direct Supply meet FDA standards. For more information on these guidelines, including tips for creating safe bed systems, please download a free copy of our Entrapment Guide today; find it in the Resources area at [DirectSupply.com](http://DirectSupply.com)



# Key Considerations



Adjustable-Height Beds



Adjustable-Height Low Beds



Bariatric Beds



Acute Care Beds



Behavioral Health beds

## Bed Type

Direct Supply offers five basic bed types suited for our customers.

**Adjustable-height beds** offer adjustable travel heights but typically don't go lower than 12"H. Most offer standard functions, including articulating head and knee sections for resident comfort.

**Adjustable-height low beds** offer the same standard functions but can be adjusted to a low height of 10" or less to help protect residents at risk of falling. They also usually go higher; a bed at 30" combined with a 6" mattress provides a safer working height for caregivers. Additionally, you can find models that offer five functions, including Trendelenburg and Reverse Trendelenburg. Adjustable-height low beds typically have the best combination of features for Senior Living.

**Bariatric beds** are specifically designed for your larger residents. They are wider and often longer than other beds, and feature a higher weight capacity – up to 1,000 lbs.

**Acute care beds** have more advanced features than many beds, including built-in fall management systems, in-bed scales, siderails with built-in controls, an angle indicator for head elevation, and advanced positioning options such as Trendelenburg and Reverse Trendelenburg. Like their name implies, acute care beds may be the best match for your highest-acuity residents.

**Behavioral Health beds** are used by hospitals, behavioral healthcare institutions, and correctional facilities. Designed with safety in mind for both the patient and the caregivers, these beds are made to be ligature-resistance and in many cases provide an ideal platform for securing an individual without undue stress or injury. Behavioral Health beds come in a variety of styles and shapes for various care settings. Depending on the facilities needs some Behavioral Health beds are platform beds which can be anchored to the floor, while others are adjustable electric beds with removable cords and inaccessible electric components to provide the needed safety for the patient and flexibility for staff to provide the need medical assistance.

## Bed Width & Length

Most standard Senior Living beds are 35" or 36" wide – smaller than a 39" wide standard twin bed, and with less space than residents are accustomed to. A wider 39" or 42"W bed gives residents more space to sleep and reposition, helping to reduce falls to keep residents safer and more comfortable.

Extra-wide beds can have:

- A specific, fixed width
- Built-in adjustments allowing for multiple width options
- Detachable accessories that allow the bed to expand to other widths

Many beds are available in multiple lengths as well. Some are fixed lengths, most commonly 76", 80" or 84"L, while some offer a built-in adjustable length feature or have length extenders available. Larger, safer, more comfortable beds are a great way to distinguish your community and appeal to potential residents.

## Additional Features

### Height Range

Low heights are ideal for mitigating injury in the event of a roll-out fall, while higher positions are great for reducing risk of staff injury while providing bedside care.

### Assists

Assist devices make repositioning, rolling over, egress and ingress hassle-free.

### Weight Capacity

Take into account the weight of the resident as well as the weight of the bedding, mattress and all assists when considering capacities.

### Horizontal Movement

Some height-adjustable beds can drift outward as much as 9" when raised or lowered. In smaller resident rooms with limited space, this "horizontal movement" can be an issue and has the potential to damage walls if the bed is pushed flush with the wall and then raised or lowered. A bed with no horizontal movement can be moved in the fully raised position without drifting toward or away from the wall.

### Additional Accessories

- Underbed light – Generally motion activated, these lights can help reduce the risk of falls for residents getting in and out of bed.
- USB charging – With most wall outlets occupied equipment, these convenient ports allow residents to charge their personal devices from bed.
- Scale – Some acute care beds will offer an in-bed scale to accurately monitor and record a residents weight.
- Bed dolly – Some beds offer a transport and storage dolly to make moving and storing beds easier and take up less space.



Length Extensions



Width Extensions

# Key Considerations

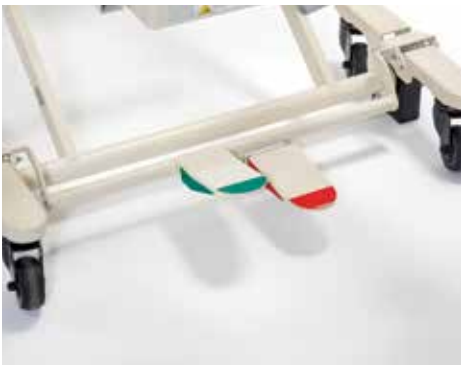
## Rolling Position

The two most common types of mobility options are beds that roll at any height and beds that roll at the lowest height only.

**A bed mobile at any height** is the most convenient type of bed, allowing the caregiver to roll the bed without having to reposition it first. Many beds have locking mechanisms that allow a caregiver to quickly lock or unlock the wheels in a single step, while some beds require all four casters to be locked in order to secure the bed. Beds that are mobile at any height do add risk that the bed may be left in a mobile position, which is unsafe if a resident uses it as a support during ingress or egress.



**A bed that is only mobile at the low height** requires the caregiver to lower the bed to its lowest position in order to transition to its casters before the bed can be moved. It is generally the safest type of bed available. Moving residents when the bed is at its lowest height helps prevent injuries from potential falls and helps reduce the risk that the bed could be left in a mobile position, since the low height of the bed indicates the wheels are not locked.



Mobile at any height with safety lock system



Mobile at lowest height only

## Positioning

### Auto Contour

Beds that feature Auto Contour technology allow the head and knee sections of the bed to move simultaneously. This keeps residents better positioned so they don't slide down as the head section is raised. This is not only more comfortable for the resident, but reduces the potential for shear and friction injuries.



Auto Contour

### Trendelenburg Positioning

Trendelenburg positioning elevates the legs above the heart for enhanced cardiac and circulatory positioning. It also aids in postural drainage and can help take strain off a caregiver while repositioning a resident. Reverse Trendelenburg positioning raises the head above the heart to help drain the lungs in cases of pneumonia.



Trendelenburg Position



Reverse Trendelenburg Position

### Comfort Chair Positioning

Available on beds with Reverse Trendelenburg positioning, Comfort Chair positioning is made possible by articulating the head and knee section and putting the bed in Reverse Trendelenburg. This position helps improve resident comfort by aligning the hips and shoulders. In addition to increasing comfort, this upright position also allows for easier swallowing, breathing and body circulation.



Comfort Chair Positioning






### Manual Leg Lift

Some beds feature a manual lift that will elevate the foot section of the bed. This adds positioning options for residents and allows caregivers administering heel care to more easily and comfortably access the resident's feet.








Manual leg lift

## Functions

	 Head Raise	 Foot Raise	 Auto Contour	 Bed Raise	 Comfort Chair
3-Function Beds	✓	✓	✓	✓	
5-Function Beds	✓	✓	✓	✓	✓

Bed Comparison Chart





Brand/Model	DIRECT SUPPLY						JOERNS		INVACARE
	Panacea 3500	Panacea 2000	Panacea 3250	Panacea 1750	Panacea 1000-Flex	Panacea 8000	UltraCare XT	EasyCare	CS7
									
Height travel	7" - 30"	8¼" - 27"	8 ¾" - 27"	8¼" - 27"	8" - 28"	9" - 30"	7" - 30"	7" - 30"	7" - 30"
Weight Capacity	600 lbs	500 lbs	500 lbs	500 lbs	450 lbs	800 lbs	500 lbs	600 lbs	500 lbs
Sleep Surface Dimensions	Integrated Width 35", 39", to 42"W x 80"L - 84"L	Integrated Width 35", 39", to 42"W x 80"L	35"W x 80"L; 39"W or 42"W x 80"L using Width Kit	35"W x 80"L; 39"W or 42"W x 80"L using Width Kit	35"W x 80"L; 39"W or 42"W x 80"- 84"L using Width or Length Kit	Integrated Width 39", 42" to 48"W x 80" - 84"L	35"W x 76" or 80"L 39"W and 42"W add on kits available	35"W x 76" or 80"L Integrated Width or add on kits available to extend beds to 39 or 42"W	Fixed 36", 39", or 42"W x 76" or 80"L
4" L Extender Option	Yes - Integrated	Yes - 4"L or 8"L	Yes - 4"L	Yes - 4"L or 8"L	Yes - 4"L	Yes - 4"L Integrated; 8"L Kit	Yes, 4" or 8" extender	Yes, 4" or 8" extender	Yes
Rolling Position	Low Only or Any Height (optional safety lock)	Any Height with safety lock	Low Only or Any Height with optional safety lock	Any Height with optional safety lock	Low Only or Any Height	Any Height	Low Only or Any Height with safety lock	Low Only or Any Height with safety lock	Any Height with Safety Lock
Motor Type	4 DC - self leveling	4 DC - self leveling	4 DC - self leveling	4 DC - self leveling	4 DC	4 DC	4 DC - self leveling	4 DC - self leveling	4 DC - self leveling
Trendelenburg Positioning	Yes - Optional with staff control	Yes - Optional with staff control	Yes - Optional with staff control	Yes - Optional with staff control	Yes - Optional with staff control	Yes - Optional with staff control	Yes- Optional	Yes - Optional	Yes- Optional
Functions	5 head, foot, height, Trendelenburg, reverse Trendelenburg	5 head, foot, height, Trendelenburg, reverse Trendelenburg	5 head, foot, height, Trendelenburg, reverse Trendelenburg	5 head, foot, height, Trendelenburg, reverse Trendelenburg	3 head, foot, height	5 head, foot, height, Trendelenburg, reverse Trendelenburg	3 head, foot, height or Optional 5 function with AdvanceCare	3 head, foot, height or Optional 5 function with AdvanceCare	3 Standard - head, foot, height or Optional 5 head, foot, height, Trendelenburg, reverse Trendelenburg
Auto Contour	Yes	Yes	Yes	Yes	Yes	Yes	Yes - w/ AdvanceCare	Yes - w/ AdvanceCare	Yes
Leg/Foot Lift	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
Warranty	Frame - 15 yrs. Welds - Lifetime Electronics- 4 yrs.	Frame - 10 yrs. Welds - 10 yrs. Electronics- 3 yrs.	Frame - 15 yrs. Welds - 15 yrs. Electronics- 3 yrs.	Frame - 10 yrs. Welds - 10 yrs. Electronics- 3 yrs.	Frame - 10 yrs. Welds - 15 yrs. Electronics- 3 yrs.	Frame - 15 yrs. Welds - 15 yrs. Electronics- 3 yrs.	Frame - 15 yrs. Welds - Lifetime Electronics- 5 yrs.	Frame - 15 yrs. Welds - Lifetime Electronics- 4 yrs.	Frame - 10 yrs. Welds - 10 yrs. Electronics- 3 yrs.







DRIVE				GRAHAM FIELD				MEDACURE			Brand/Model
P903	P703	P503	P750	Zenith 9200	Zenith 7200	Matrix 6200	Liberty	American Spirit	Ultra Low	Lincoln	
											
7" - 30"	7" - 30"	7½" - 30"	11" - 30"	7" - 30"	7.95" - 30"	8½" - 27"	9½" - 27"	14" - 30"	7" - 30"	14" - 30"	Height travel
600 lbs	500 lbs	450 lbs	750 lbs	600 lbs	550 lbs	450 lbs	450 lbs	550 lbs	500 lbs	750 lbs	Weight Capacity
Integrated Width 35", 39", to 42"W x 80", 84", or 88"L	35"W x 76", 80" or 84"L Optional Wide Kit can expand bed to 39"W or 42"W	35"W x 76" or 80"L	Integrated Width 39", 42" to 48"W x 80", 84" to 88"L	35"W x 80" or 84"L Optional Slide-Wide system will adjust from 39" to 42"W	35"W x 80" or 84"L Optional Slide-Wide system will adjust from 39" to 42"W	35"W x 80" or 84"L Optional add on Wide Kit can expand bed to 39"W or 42"W	35"W x 76" or 80"L	Integrated Width 36", 42" to 48"W x 80" to 88"L	Fixed Width 36"W x Integrated 80" to 88"L	Integrated Width 36", 42" to 48"W x 80" to 88"L	Sleep Surface Dimensions
Integrated	Yes 4" or 8"	No	Yes - 4"L & 8"L Integrated	Yes	Yes 4" or 8"	Yes	Yes	Yes - Integrated	Yes - Integrated	Yes - Integrated	4" L Extender Option
Any Height with Safety Lock	Any Height with Safety Lock	Any Height	Any Height	Any Height with Safety Lock	Any Height Optional Safety Lock	Any Height Optional Safety Lock	Any Height - 4 Locking Casters Standered; Optional Liberty Lock	Any Height	Any Height	Any Height	Rolling Position
4 DC	4 DC	3 DC	4 DC	4 DC	4 DC	4 DC	3 DC	4 DC	4 DC	4 DC	Motor Type
Yes - Optional	Yes - Optional	No	Yes - Optional with staff control	Yes - Optional	Yes - Optional	Yes - Optional	No	No	No	No	Trendelenburg Positioning
3 standard - head, foot, height or Optional 5 with staff control- head, foot, height, Trendelenburg, reverse Trendelenburg	3 standard - head, foot, height or Optional 5 with staff control- head, foot, height, Trendelenburg, reverse Trendelenburg	3 - head, foot, height	5 head, foot, height, Trendelenburg, reverse Trendelenburg	3 Standard - head, foot, height or Optional 5 head, foot, height, Trendelenburg, reverse Trendelenburg	3 Standard - head, foot, height or Optional 5 head, foot, height, Trendelenburg, reverse Trendelenburg	3 Standard - head, foot, height or Optional 5 head, foot, height, Trendelenburg, reverse Trendelenburg	3-head, foot, height	3-head, foot, height	3-head, foot, height	5 standard - head, foot, height, Trendelenburg, reverse Trendelenburg	Functions
Yes	Yes	Yes	Yes	Yes	Yes	Yes - Optional	No	Yes	Yes	Yes	Auto Contour
Yes	Yes	No	Yes	Yes	Yes - Optional	Yes - Optional	No	No	No	No	Leg/Foot Lift
Frame - 15 yrs. Welds - Lifetime Electronics- 5 yrs.	Frame - 15 yrs. Welds - Lifetime Electronics- 5 yrs.	Frame - 10 yrs. Welds - 15 yrs. Electronics- 2 yrs.	Frame - 15 yrs. Welds - Lifetime. Electronics - 5 yrs.	Frame - 15 yrs. Welds - 15 yrs. Electronics- 5 yrs.	Frame - 15 yrs. Welds - 15 yrs. Electronics- 5 yrs.	Frame - 15 yrs. Welds - 15 yrs. Electronics- 4 yrs.	Frame - 10 yrs. Welds - 10 yrs. Electronics- 2 yrs.	15 yrs. Electronics - 3 yrs. Pendant - 1 yr.	15 yrs. Electronics - 3 yrs. Pendant - 1 yr.	15 yrs. Electronics - 3 yrs. Pendant - 1 yr.	Warranty

Specialty beds are available on **DIRECTSUPPLY.NET**  
Search for “Bariatric Beds” or “Acute Beds” or “Behavioral Health Beds”



# Bed Comparison Chart Continued

Bed Type	SPECIALTY BEDS			
Brand/Model	ACCORA			MEDACURE
	FloorBed	FloorBed 1-Plus	Empresa	Super Low
				
Height travel	2.8" - 25.6"H	3.1" - 25.6"H	3.9" - 31.5"H	3.9" - 25"
Weight Capacity	408 lbs.	573 lbs.	525 lbs.	450 lbs
Sleep Surface Dimensions	36"W x 80"L	42"W x 80"L	36"W x 80"L Optional Kit can expand bed to 42"W	Fixed Width 36"W or 42"W x 80 to 88"L
4" L Extender Option	Yes	Yes	Yes	Yes - Integrated
Rolling Position	Any Height	Any Height	Any Height	Any Height
Motor Type	4 DC	4 DC	4 DC	4 DC
Trendelenburg Positioning	No	No	Yes	Yes
Functions	5- head, foot, height, Trendelenburg, reverse Trendelenburg	5- head, foot, height, Trendelenburg, reverse Trendelenburg	5- head, foot, height, Trendelenburg, reverse Trendelenburg	5 standard - head, foot, height, Trendelenburg, reverse Trendelenburg
Auto Contour	No	No	Yes	Yes
Leg/Foot Lift	No	No	No	No
Warranty	Frame - 10 yrs. Welds - 10 yrs. Electronics - 3 yrs.	Frame - 10 yrs. Welds - 10 yrs. Electronics - 3 yrs.	Frame - 10 yrs. Welds - 10 yrs. Electronics - 3 yrs.	Frame - 15 yrs. Electronics - 3 yrs. Pendant - 1 yr.

BEHAVIORAL HEALTH BEDS			ACUTE BEDS			Bed Type
DIRECT SUPPLY	NOA MEDICAL	STANCE HEALTHCARE	NOA MEDICAL			Brand/Model
Direct Supply Behavioral Health Collection Bed	Platinum Behavioral Health Bed	Frontier Platform Bed	Platinum NS Hospital Bed	Platinum SC+ Hospital Bed	Platinum Expandable Bariatric Bed	
						
N/A	11" - 31"	N/A	11" - 31"	11" - 31"	11.5" - 31.75"	Height travel
500 lbs	600 lbs	750 lbs	600 lbs	600 lbs	1,000 lbs	Weight Capacity
36"W x 80"L	41"W x 80"L	36"W x 80"L	35"W x 80"L	35"W x 80" or 84.5"L	Integrated Width 42" to 48"W x 80 to 84"L	Sleep Surface Dimensions
No	No	No	No	No	Yes, 4"L Integrated	4" L Extender Option
N/A	Any Height	N/A	Any Height	Any Height	Any Height	Rolling Position
N/A	4 DC	N/A	4 DC	4 DC	4 DC	Motor Type
No	Yes	No	Yes	Yes	Yes	Trendelenburg Positioning
0	5- head, foot, height, Trendelenburg, reverse Trendelenburg	0	5- head, foot, height, Trendelenburg, reverse Trendelenburg	5- head, foot, height, Trendelenburg, reverse Trendelenburg	5- head, foot, height, Trendelenburg, reverse Trendelenburg	Functions
No	Yes	No	Yes	Yes	Yes	Auto Contour
No	No	No	No	No	No	Leg/Foot Lift
5-Year Limited	Frame - 15 yrs Welds - 15 yrs Electronics - 4 yrs.	Limited Lifetime	Frame - 15 yrs. Welds - 15 yrs. Electronics - 4 yrs.	Frame - 15 yrs, Welds - 15 yrs Electronics - 4 yrs.	Frame & Welds - Lifetime; Electronics - 4 yrs.	Warranty

Specialty beds are available on  
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