You want to give your residents the best possible experience at the best possible value. Direct Supply Equipment & Furnishings® understands that. In fact, we’re devoted to helping you achieve it.

This guide outlines the benefits of a three-step hard floor care model and the ways to best care for your community’s floors – so your investment can pay off for years into the future.

In addition to this guide, our dedicated account managers have a variety of expertise and tools at their disposal, including conference calls, webinars, and in-person visits and demos with our Environmental Equipment Consultants, to make sure you get the information you need.
WHY THE DIRECT SUPPLY FLOOR CARE PROGRAM?

Investment
Flooring is one of the largest investments your community will make. Direct Supply can help you maximize your return on investment.

Marketability
Flooring is one of the first elements visitors experience when they enter a community. Proper maintenance keeps your floors looking clean, smelling fresh and feeling new – a first impression that can help your community stand out from the competition.

Operational Efficiency
50% of a community’s cleaning costs are associated with floor care. And 80% of those costs are associated with labor. Implementing the right program and using the right equipment and products can reduce labor, minimize chemical, energy and water usage, and extend the life of your floors and cleaning equipment – all while extending the purchasing power of your budget.

3 EASY STEPS
If you really want to make the most of your hard floor investment, you need a program that incorporates all three steps of hard floor care: preventive maintenance, daily maintenance and restorative maintenance. Some of these steps only need to be performed a few times per month or year, but each one protects and extends the life of your floor investment.
STEP 1: PREVENTIVE MAINTENANCE
Stop Dirt at the Door
Just like carpet care, the first step in hard floor care is preventive maintenance. Stopping 85% of dirt and dust at the door goes a long way and requires little maintenance. Also, consider using wide-area sweepers indoors and outdoors to keep matting and entryways free of debris.

**MATTING**
Matting is the first step in effective cleaning, protecting flooring and reducing costs. It requires minimal labor to maintain and makes the rest of your equipment work more easily. By simply using 15’ of matting at the entrance to your building and allowing 4 to 6 footsteps, up to 85% of dirt and moisture can be prevented from even reaching your floors. Three stages of matting – exterior scrape, vestibule brush and interior dry – should be utilized for best results.

**SWEEPERS**
Sweepers act as a great assistant to matting. They pick up most surface-level dirt and particles and can be used inside or outside. Cleaning outside a building’s entrance – up to 75’ around – with a sweeper can prevent 85% of soil from reaching your community’s floors.
STEP 2:
DAILY MAINTENANCE
MOPPING & SCRUBBING
Regular mopping is critical to helping control the spread of germs and protecting residents, but traditional wet mopping creates cross-contamination risks if mop heads and water are not changed out frequently. Microfiber mopping systems reduce this risk and offer several benefits. Using an autoscrubber is a great way to clean hallways and common areas. Autoscrubbers mop and dry the floor as you go, allowing you to clean larger spaces in less time.

**MICROFIBER**

Microfiber provides a more effective low-moisture alternative to standard mopping in spaces such as resident rooms and bathrooms, and can help your community realize several benefits.

- **Reduced Operating Costs:**
  - 95% water savings
  - 95% chemical savings
  - 45% labor savings
  - 10 times longer product life
- **Better Effectiveness**
  - Third-party tested to be 99.95% effective
- **Greatly Reduced Cross-Contamination Risk**
  - One pad per room
- **Better Ergonomics/Lowered Injury Risk**
  - Staff-friendly equipment

**AUTOSCRUBBERS**

Autoscrubbers clean hallways and large common spaces. They can help improve cleaning effectiveness and operational efficiency while reducing labor costs. Low-moisture cleaning options can reduce water consumption up to 70%, and some versions can virtually eliminate the use of chemicals. For general-purpose cleaning, a neutral-pH-based floor cleaner should be used. Choose from a variety of pads and brushes to make an autoscrubber the ideal tool for cleaning nearly every hard floor surface throughout your community.
STEP 3: RESTORATIVE MAINTENANCE Conditioning
Bring the life and shine back to your floors with seasonal stripping and refinishing, along with monthly buffing or burnishing.

**FLOOR MACHINES**
The first step to proper hard floor conditioning is surface prep, stripping and light buffing – all of these tasks can be done with a floor machine. Floor machines operate at lower speeds – 175 to 330 rpm – than burnishers and are typically only used quarterly or semi-annually.

**BURNISHERS**
The second step to proper hard floor conditioning is high-speed burnishing to “pop a shine.” Burnishers operate at significantly higher speeds – 1500 to 2000 rpm – and with greater down pressure than floor machines. The higher the speed, the better the shine. Like floor machines, burnishers are usually only needed on quarterly or bi-annual basis.

Floor machines and burnishers work with a variety of different pads for different applications. They should NEVER be used on Luxury Vinyl Tile (LVT), which is considered to be a maintenance-free flooring that does not require the restorative step of the hard floor care process. In fact, using either machine on LVT typically voids the flooring warranty.
BRINGING SOLUTIONS TO YOU

The right floor care program does more than keep your floors looking nice and clean. It can maximize your return on investment by extending the life of the floor. And it simply costs less – less time, less labor, less cleaning agents and less water – which means more peace of mind.

Direct Supply can help you find the right equipment and options for your specific community. Simply give us a call – our dedicated account managers are ready to help you find the right products for your community. We’ll even handle equipment life-cycle, warranty and delivery logistics management for you.

GIVE US A CALL TODAY TO SEE HOW WE CAN HELP TAKE THE HASSLE OUT OF ORDERING AND FIND THE FLOOR CARE SOLUTIONS YOU NEED.

1-800-634-7328